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At Bradley, we combine legal experience and knowledge with a sophisticated understanding of the industries that drive Huntsville. We use our talents, judgment, work ethic, and experience to come up with practical, strategic solutions specifically tailored to our clients' business operations. We go above and beyond expectations to help our clients meet their goals.

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Huntsville Hospital Health System includes Huntsville Hospital, Huntsville Hospital for Women & Children, Madison Hospital, Athens-Limestone Hospital, Decatur Morgan Hospitals, Helen Keller & Red Bay Hospitals, Marshall Medical Centers, Lawrence Medical Center, Russellville Hospital and Lincoln Health System in Tennessee.

Improving lives across the Tennessee Valley

We are the Huntsville Hospital Health System, a team committed to bringing better health care to you and your family.

We’re all across the Tennessee Valley with more resources, more services and more locations — we’re improving lives, together.

Huntsville Hospital Health System includes Huntsville Hospital, Huntsville Hospital for Women & Children, Madison Hospital, Athens-Limestone Hospital, Decatur Morgan Hospitals, Helen Keller & Red Bay Hospitals, Marshall Medical Centers, Lawrence Medical Center, Russellville Hospital and Lincoln Health System in Tennessee.
If you want to make a valuable investment in your business and the community, the Chamber is the place to start. Contact Donna McCrary, Membership Retention Manager: 256-535-2027 or dmccrary@hsvchamber.org.
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SCHOLARSHIPS AWARDS 10

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2018 Total Impact

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Over the last 70 years Bank Independent has built a culture that encourages and enables all of us to make a positive difference in the lives of others. We gratefully serve through volunteering and leadership roles in the community. From charitable events like our Helping Hands initiatives to local economic development projects, to philanthropic gifts from the Edward Fennel Mauldin Memorial Endowed Scholarships, we are passionate about projects which make a positive impact to the communities we serve. It is our privilege to invest in our community, because a rising tide lifts all boats.

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Happy New Year!

I hope you had a blessed holiday season with your loved ones. It’s always good to start off a new year, and we’re excited to see what this one will hold.

Students will go back to classes soon, and it was great to see Huntsville residents approve the school funding issue on the ballot last month. Voters passed the measure by a 92 percent approval rate – and this will address the city’s growth and ensure everyone pays an equal amount to support Huntsville City Schools.

Speaking of students, whether you are a parent or not, you’re part of their future. I encourage your business to welcome in a young person (or a group) to teach them about what you do. Whether it’s for a day, a week, a month or longer, these students are our future workforce, and they need to get a taste of what’s happening in different industries. You might spark an idea in their mind for something they’d like to do one day. On page 26, you’ll read about how Turner Construction recently hosted an eight-week school to help students improve their skills in a number of areas. We do this at my company, too. Frank Williams Dealerships has a number of students who work part time while earning their degree at J.F. Drake State Community & Technical College, and the more companies who offer this sort of hands-on training, the more prepared our students will be to join our teams one day soon.

Please keep sending in your company’s news for Initiatives Online. The next issue will be in March, and you can send information and high-resolution photos to comms@hsvchamber.org. The Chamber’s Marketing & Communications team would love to hear from you.

Sincerely,

Frank Williams
2020 Vice Chair for Marketing & Communications
Chamber Executive Board

The mission of the Huntsville/Madison County Chamber is to prepare, develop and promote our community for economic growth.

Submissions for editorial content are accepted; however, placement is not guaranteed. Information in this and other Chamber publications is at the discretion of the Huntsville/Madison County Chamber.
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By the Numbers
FEDERAL, STATE, OR MUNICIPAL CONTRACTS ACQUIRED BY CHAMBER MEMBERS

SEI Group, Spectrum Solutions both named in Army Corps of Engineers contract

The U.S. Army Corps of Engineers announced in November several companies will compete for each order of a $1,200,000,000 firm-fixed-price contract, including SEI Group of Huntsville and Spectrum Solutions of Madison. This is for procurement and installation of utility monitoring and control systems and similar services such as heating, ventilating and air conditioning systems. Bids were solicited via the internet with 28 received. Work locations and funding will be determined with each order, with an estimated completion date of Nov. 24, 2026.

Dynetics awarded contract with Missile and Space Intelligence Center

Dynetics Inc., Huntsville, Ala. (HHM402-19-D-0023), was awarded a five-year base with possible five-year option, indefinite-delivery/indefinite-quantity contract with a ceiling value of $737,992,267. This contract will provide support services for the Missile and Space Intelligence Center. Work will be performed at Redstone Arsenal and Huntsville, Ala., with an expected completion date of Oct. 31, 2029. The contract was awarded through a full and open solicitation, and one offer was received. The Virginia Contracting Activity, Washington, DC, is the contracting activity.

Perspecta named in contract for SETI program

Perspecta announced in November that the Defense Information Services Agency Systems Engineering, Technology and Innovation Government-wide Acquisition Contract has awarded the company a prime spot on a potential 10-year, $7.5B indefinite-delivery/indefinite-quantity contract. Perspecta will compete for task orders on the SETI program to provide complex engineering support services and advanced technology solutions to address current and future mission requirements for the Department of Defense.

The company will use the contract as an opportunity to deliver innovative solutions in technical areas including cybersecurity, application and infrastructure modernization, cloud, analytics and data services, and secure mobile communications to DISA and its DoD mission partners.

“Every day at Perspecta, we come to work to support a single goal — ensuring our customers’ missions succeed,” said Mac Curtis, president and CEO at Perspecta and a 2019 Wash100 Award winner. “We are committed to bringing better, faster and more innovative technology.”

The DISA SETI program is designed to streamline government procurement of critical engineering expertise to research, design, develop, implement, integrate and optimize DoD’s information technology capabilities, systems and solutions.

Hexagon US Federal awarded $11,433,795 for U.S. Army Records Management

Hexagon US Federal Inc., Huntsville, Ala., was awarded on $11,443,795 hybrid (cost-no-fee and firm-fixed-price) contract for technical services of the U.S. Army Records Management Declassification Agency and execution of the Army Records Information Management System. Work will be performed in Fort Belvoir, Virginia, with an estimated completion date of Sept. 26, 2022. Fiscal 2019 research, development, test and evaluation; and operations and maintenance, Army funds in the combined amount of $11,443,795 were obligated at the time of the award. U.S. Army Contracting Command, NJ, is the contracting activity (W15QKN-19-F-0975).

The Catalyst announces award of SBA 7(j) Management and Technical Assistance Grant

The Catalyst Center for Business & Entrepreneurship announced on December 4 it has been awarded a grant through the 7(j) Program.

The 7(j) Management & Technical Assistance (M&TA) Program is administered by the U.S. Small Business Administration (SBA) through its network of resource providers, such as The Catalyst, to provide high-quality assistance to eligible small disadvantaged businesses.

The 7(j) Program’s assistance encompasses a wide spectrum of services to include one-on-one customized coaching, business training, and networking/matchmaking opportunities. A key goal of the program is to help firms successfully compete for federal, state and local contracting opportunities as a prime contractor or subcontractor.

Companies eligible to participate in this free training program are:

- Small businesses that are owned and controlled by economically and socially disadvantaged individuals
- Small businesses located in areas of high unemployment or low income
- Small business owned by low-income individuals
- Certified 8(a) participant or HUBZone small business; or economically disadvantaged woman-owned small business

The SBA awarded The Catalyst a $350,000 for one-year grant for five option years to administer the 7(j) M&TA Program. Strategic Partners on this grant include Drake State, Neighborhood Concepts, Regions Bank, Redstone Federal Credit Union, and Live Oak Bank.

J.F. Drake State Community and Technical College will provide an Entrepreneurship...
Certificate program. Neighborhood Concepts and Redstone Federal Credit Union will provide loans through the Business Assistance Microloan (BAM) Program. Live Oak Bank will provide support to 7(i) companies relative to mergers and acquisitions and growth through contract mobilization. Regions will provide facilities, and coaches and provide assistance to reach the low to moderate income individuals within their north Alabama footprint.

**Pinnacle Solutions awarded $21M modification**

Pinnacle Solutions Inc., Huntsville, Ala., has been awarded a $21,395,866 modification (P00049) to previously awarded FA8621-16-C-6281 for support of the KC-10 training system. This contract modification provides for the exercise of Option Year Four. Work will be performed at Travis Air Force Base, California; Joint Base McGuire-Dix-Lakehurst, NJ; and the Training System Support Center in Fairfield, Calif., and is expected to be complete by Dec. 31, 2020. The total cumulative face value of the contract is $105,964,368. Fiscal 2020 operations and maintenance funds in the amount of $14,965,279 are being obligated at the time of award. The Air Force Life Cycle Management Center, Wright-Patterson Air Force Base, Ohio, is the contracting activity.

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Has your organization recently won a contract? Send us the details of your federal, state or municipal contract to: comms@hsvchamber.org

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LIGHTING THE PATHWAY OF FREEDOM
Huntsville: a smart place for veterans

Huntsville is a great place for veterans and their families, but don’t just take our word for it. In our recent veteran recruitment video, we spoke to a handful of veterans about why they chose to stay in Huntsville or relocate here. The Huntsville/Madison County Chamber produced this in partnership with AIDT.

Some of the reasons veterans mentioned were the support they receive from the community, as well as the great school systems and education options, and our cultural diversity. As one veteran said, “Huntsville is a natural fit for veterans.” Another veteran said that “Huntsville is made up largely of veterans. We all understand each other, and we all support each other. It made the transition really smooth for us.”

When we are out talking with companies, we often hear them say that they love hiring veterans. You think of the obvious reasons like veterans have a security clearance and have years of experience. Veterans also know exactly how the DoD world works and exactly what the warfighter needs. Veterans are an invaluable asset to our community, and they make our companies, our community, and our world better.

One veteran mentioned he “had never been out of work” here in Huntsville. The career opportunities are endless for veterans, and we are thankful to all veterans for their service and sacrifice. If you are a veteran looking for your next place to call home, come to the Rocket City. Also, if you have a friend or relative who is finishing his or her military service, please encourage them to consider relocating here. We invite you to share our recruiting video with them, as well as on your social media pages.

Contact Katelyn Sides Baker for more information: kbaker@hsvchamber.org

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Straight to Ale acquires Tuscaloosa-based Druid City Brewing

Straight to Ale and Druid City Brewing Company announced their new business partnership in the craft brewing community on December 9. Straight to Ale’s acquisition of Tuscaloosa-based Druid City Brewing Company will lead to growth of both brands, providing more creativity and collaboration.

Dan Perry is owner of Straight to Ale and Bo Hicks is co-owner and brewer at Druid City, and the two are close friends. They met through craft brewing industry events over the years and talked shop at Brewer’s Guild meetings and brew fests, and realized taking this step would help both businesses and let them work together to create more dynamic brewery experiences on both sides.

“We’ll have the opportunity to produce some Druid City beers in larger quantities for distribution, while increasing the variety of beer in the Druid City taproom,” Perry explained. “We’ll use our channels to help move Druid City beers throughout the state both in draft and package.”

“It will give us a chance to collaborate and have new insight on both sides,” Hicks said. “Being surrounded by other inspiring, creative people is only going to help us both grow. […] Through this collaboration, it’s going to enable us to have packaged beer, so it’s going to allow people who have a tiny slice of Tuscaloosa in their heart to take a piece of it with them.”

Straight to Ale is located at 2610 Clinton Avenue in Huntsville. Druid City is located behind Citi Trends on 15th Street in Tuscaloosa.

Cintel opens Michigan office to support Michigan Defense Corridor and Nationwide Industries

Cintel, Inc. recently opened a new office in Sterling Heights, MI in support of the Michigan Defense Corridor: a six-square-mile stretch of land in Macomb County that is anchored by multiple premier defense contractors. Centered around Michigan’s rapidly growing Defense Industry, the new office is a part of the Defense Corridor Center for Collaboration and Synergy (DC3S), and uniquely positioned to leverage Cintel’s innovative solutions in support of both local and national Defense initiatives.


Paul Curtis will serve as Detroit Operations Lead, a steadfast industry leader from the local area who brings over 30 years of proven, successful experience collaborating with and delivering solutions for the U.S. Army and Defense Industry partners. Curtis is a former President and Board Member of the National Defense Industrial Association’s Michigan Chapter (NDIA) and a member of the Association of the U.S. Army (AUSA).

“We are proud to join an impressive existing industrial base and look forward to partnering with others to deliver advanced technical capabilities to the warfighter,” said Jobes.

Thrive Alabama celebrates new health center designation and pediatric expansion

Thrive Alabama hosted an open house on December 2, observing World AIDS Day and celebrating its new Federally Qualified Health Center designation. Thrive Alabama has also expanded services to include primary healthcare for the entire community, women’s healthcare and pediatrics. The clinic is located at 600 St. Clair Avenue, Building 3.

“We have a heritage of providing quality care to people living with HIV. Now, we also provide healthcare for anyone who needs it,” said Thrive Alabama CEO Mary Elizabeth Marr. “We can be the family doctor for uninsured, underinsured, and insured people. That is what we are all about. Helping individuals in our community who need healthcare.”

Thrive Alabama is a 501c3 nonprofit organization with clinics in Huntsville, Florence, and Albertville. The 30-year-old agency serves more than 4,000 people with services that include primary healthcare, sexually transmitted infection treatment, HIV prevention, nutritional counseling, substance abuse treatment, support groups, housing assistance, Affordable Care Act insurance registration, transportation, and more. For more information about Thrive Alabama, visit thrivealabama.org.

— continued on page 14
Anglin Reichmann Armstrong hosts ‘Serve Day’ to give back to community agencies in Huntsville and Pensacola

To celebrate volunteerism with their professionals and give back to the community, Anglin Reichmann Armstrong hosted a ‘Serve Day’ on October 18. The event involved more than 50 professionals from the firm’s Huntsville and Pensacola, Ala., offices. Service activities focused on youth, seniors, animal welfare and nutrition.

Anglin employees, organized in small groups, worked on six different Serve Day projects for four organizations in Huntsville. Anglin’s Pensacola team added a fifth organization and seventh project for Serve Day at the Pensacola Humane Society where they spent time tending to shelter cats, created chewable dog toys and made dog treats.

Activities in Huntsville included projects and grocery deliveries for aging seniors, landscaping and yard cleanup for shelter pets, a shift at a hydroponic garden that provides fresh veggies for families, and spruce-ups at a youth center. Employees volunteered with CASA — Care and Assurance for the Aging, Greater Huntsville Humane Society, Manna House, Boys & Girls Clubs of North Alabama and the Pensacola Humane Society.

Formed in 1990, Anglin Reichmann Armstrong is a regional accounting and advisory services firm known by clients nationwide for technical expertise in government contracting and other niche services as well as complex tax, estate, wealth management and business transition services, with offices in Huntsville, Ala., and Pensacola, Fla. The firm is a member of global accounting association, CPAmerica International.

MartinFederal receives AS9100D certification

MartinFederal Consulting, LLC (MartinFederal) announced that it recently received its Aerospace Standard 9100D (AS9100D) certification. The AS9100D supplements the ISO 9001:2015 quality system requirements with criteria needed to satisfy Department of Defense (DoD), NASA, and Federal Aviation Administration (FAA) quality requirements.

“Adding the AS9100 to our quality certifications and processes is further evidence of our commitment to providing the customer with excellence in all areas of what we do,” said Corey Martin, President and CEO. “I am very proud of our team for achieving this certification and look forward to our continued growth in our organization.”

MartinFederal passed the rigorous AS9100D and ISO 9001:2015 audits and certified to the new standards by NSF International Strategic Registrations (ISR). The internationally recognized quality management standard establishes a framework for organizations to build a robust quality system that provides reliable products and services. Maintaining certification will require thorough and comprehensive audits on an annual basis and validation by a third-party certifying body to ensure continual compliance with the standard.

Huntsville Office Pride franchise wins awards including Four Million Dollar Club honor

Lee Weeks, owner of Office Pride of Huntsville, was recently awarded Office Pride Commercial Cleaning Services’ 2019 Integrity Award. This is the brand’s highest honor, and he also became the first franchisee in the Four Million Dollar Club. This was also the sixth consecutive year his franchise was awarded the Standards of Excellence Award, which recognizes promotion of Office Pride’s core values, sales growth and revenue retention, engagement and reporting.

Office Pride recognized its top-performing franchisees at the annual owners’ retreat recently in Chattanooga.

Weeks received the Integrity Award, which is awarded annually to an individual or couple who exemplifies Office Pride’s core values and reflects all that the brand stands for — including honesty, integrity, a servant’s attitude and honoring God.

“I am humbled to receive Office Pride’s Integrity Award, which speaks to work ethic and how we treat our customers,” Weeks said. “Our reputation is the most important asset we have, and so it is a huge honor to be recognized not only for the work we do but also how we conduct our business.”

Additionally, Weeks’ franchise, Office Pride of Huntsville, became the first in the Office Pride system to join the Four Million Dollar Club, an honor reserved for owners who reach the milestone of billing $4 million in a calendar year.

Weeks, who purchased Office Pride of Huntsville in January 2015, and his wife, Melissa, operate the franchise together. The couple live in Huntsville with their three daughters.

In 2018, Weeks became the first Office Pride franchisee to qualify for the Three Million Dollar Club and was named Franchisee of the Year.

Send your economic development highlights to comms@hsvchamber.org.
HudsonAlpha scientists on list of world’s most cited researchers

Three scientists at the HudsonAlpha Institute for Biotechnology have been named among the world’s most highly cited researchers, according to an annual list produced by the Web of Science Group.

The three faculty who made the list are:

- Richard M. Myers, Ph.D., Molecular Biology and Genetics
- Jeremy Schmutz, Molecular Biology and Genetics, & Plant and Animal Science
- Jane Grimwood, Ph.D., Cross-field

The widely anticipated list identifies scientists and social scientists who produced multiple papers ranking in the top 1 percent of citations for their field and year of publication, demonstrating significant research influence among their peers. To be highly cited is to have one’s work be referenced frequently by other researchers, demonstrating that it is both well regarded and influential.

Institute President Richard M. Myers explained, “Reporting on research results in peer-reviewed publications is a critical part of the scientific process, especially when journals offer open access to everyone, as it allows research findings to be used, replicated and advanced rapidly. We are happy to be recognized as significant contributors to these advances.”

Schmutz is one of only 5 percent of listees to appear in two categories. He said of the achievement, “We perform large-scale, collaborative, foundational genomic research that propels forward many different fields in biology, including our focus on plant genomics and agriculture. It is great to see others building off of these foundations to make even greater impacts in biological science.”

Grimwood added, “We do our best to create research that inspires others. Making the list of the most highly cited researchers in the world shows that our work serves as a jumping off point across multiple fields.”

Making the list puts these faculty members in good company in the scientific community. This year alone, the list includes 23 Nobel laureates.

David Pendlebury, senior citation analyst at the Institute for Scientific Information explained, “The Highly Cited Researchers list contributes to the identification of that small fraction of the researcher population that contributes disproportionately to extending the frontiers of knowledge. These researchers create gains for society, innovation and knowledge that make the world healthier, richer, more sustainable and more secure.”
Alabama Counts: Please encourage your neighbors, co-workers to participate and be counted

We’re officially now in the Census year, and it’s critical that you’re counted. Let’s state that again — we want everyone to be counted.

The U.S. Census is conducted every 10 years and is important to states because it determines federal funding. On or around April 1, 2020, each Alabama household will receive a postcard from the U.S. Census Bureau with instructions on how to complete the census. This is the first U.S. census to offer options to respond online or by phone, in addition to the option to respond on paper form as with previous censuses. Please participate and make sure every member of your household is counted.

Why does the census matter to Alabama? It determines funding for programs that impact you, your family, your schools and your community. This includes funding for schools, health care, student loans, highway planning and construction, community development and much more.

The Census also determines allocation of the 435 seats in the U.S. House of Representatives. Many projections have Alabama losing a seat, and we want to make sure that doesn’t happen.

The Huntsville/Madison County Chamber is one of several organizations working to make sure we get an accurate Census count. That’s why you’ll hear us sending out this message numerous times over the next several months. It is critical for you and every member of your household to be counted. In 2010, Alabama had a 72 percent response rate to the census, with lower rates particularly in west Alabama and in some urban areas. We must increase our participation rate in 2020.

Please help us!

Companies, we ask you to share information with your employees about the 2020 Census. They may not have participated in one before, but we want them to now. Please encourage them to look for their postcard in the mail on or around the beginning of April. An accurate count helps keep important funding in place for our state.

* Claire Aiello, Vice President, Marketing & Communications

Secretary of State invites you to educational seminar on cybersecurity Feb. 7

Alabama Secretary of State John Merrill would like to formally invite business leaders from the Huntsville/Madison County area to an educational seminar on Friday, February 7 from 9:00 to 11:00 a.m. The event will be at the U.S. Space & Rocket Center, in the Davidson Center’s National Geographic Theatre (1 Tranquility Base, Huntsville, AL 35805).

Please see this letter from Secretary of State Merrill for more information.

The program will feature Bill Evanina, Director of the National Counterintelligence and Security Center, who will discuss ways to improve economic security and increase our nation’s security against any international actors looking to influence U.S. communities.

The Business Council of Alabama will be providing coffee and pastries beginning at 8:00 a.m. to allow for additional networking. If you plan to attend, please RSVP to Grace Newcombe at reservations@sos.alabama.gov or by phone at 334-242-7223 by Thursday, January 30.

More days added for household hazardous waste drop-off in Huntsville

The Solid Waste Disposal Authority has expanded service for household hazardous waste. You can now take items five days a week to a new location.

The waste drop-off used to be only on the first Saturday of the month, but you can now take household items to 1055 A Cleaner Way in Huntsville, Monday through Friday, 7 a.m. to 5 p.m.

This is a drive-through facility, and it’s open rain or shine. The following items are accepted:

- Automotive products (oil, gasoline, antifreeze)
- Household cleaners
- Paints & solvents
- Insect & weed killers
- Household batteries
- Electronics (TVs, laptops, cell phones, etc.)
- Used Sharps (medical needles)
- Expired Medication
- Fluorescent bulbs

The HHW program will be hosting off-site collection events throughout the year. Check swdahsv.org for more information or call 256-882-0155.
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**JANUARY 24**
Alabama Legislative Update

**JANUARY 28**
State of the County Address

**FEBRUARY 13**
State of the Schools

**MARCH 10-11**
Montgomery Trip

**APRIL 15**
Best Places to Work® Awards

**APRIL 26-28**
Washington DC Trip

**AUGUST 11**
Small Business Awards Gala

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*dates subject to change
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Mergers & Acquisitions
ECONOMIC DEVELOPMENT HEADLINES

Leidos to acquire Dynetics for $1.65 billion

Leidos Holdings, Inc., a FORTUNE® 500 science and technology leader, announced December 17 that it has entered into a definitive agreement to acquire privately-owned Dynetics, Inc., an industry-leading applied research and national security solutions company, for $1.65 billion in cash. The Board of Directors of both companies unanimously approved the transaction.

Dynetics, headquartered in Huntsville, Ala., with offices throughout the United States, is a leading provider of high-technology, mission-critical services and solutions to the U.S. Government, with a proven history addressing the nation’s most challenging and technologically advanced missions. The addition of Dynetics will enhance Leidos’ leadership position across its Defense, Intelligence, and Civil Groups. The transaction will also accelerate opportunities within the Leidos Innovations Center (LInC), the Company’s innovation engine that researches and develops new technologies and solutions to address the most challenging customer requirements. Once the transaction is completed, Dynetics will operate as a wholly-owned subsidiary of Leidos. Dynetics’ Chief Executive Officer will lead the subsidiary and report directly to Leidos’ Chief Executive Officer.

“Dynetics is an innovative company with a talented team that will deepen our identity as a national security systems provider and enhance our platform to deliver sustainable, profitable growth,” said Leidos Chairman and CEO Roger Krone. “The addition of Dynetics will significantly increase our capabilities for rapid prototyping and agile system integration and production, enhancing our overall offerings and services to customers. Through the LInC, Leidos develops groundbreaking solutions leveraging

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a wide range of technologies. Dynetics will further accelerate those efforts, including in hypersonics, space solutions, autonomy and advanced sensors. With Dynetics, we will build on our existing relationships with key U.S. Government customers, particularly in strategically important Huntsville, Alabama. This transaction is projected to be immediately accretive to revenue growth, EBITDA margins, and non-GAAP EPS upon closing.

Krone continued, “Dynetics has a powerful suite of services and solutions and an outstanding team of employees driving its success. Together, we will advance our strategy of solving the toughest scientific and engineering problems by leveraging our collective strengths, driven by a shared commitment to innovation. We look forward to welcoming the Dynetics team to Leidos and working together to continue our united mission of excellence, ethics, integrity, and service to customers.”

“Dynetics is an innovator and an industry leader,” said David King, Dynetics chief executive officer. “This transaction will enhance and accelerate our ability to serve customers and ensure their future success. As we have continuously stated, Dynetics is more than just a company, we are a true partner, and today’s announcement will allow us to play an even bigger role serving and meeting the evolving needs of important U.S. Government customers. We are excited to be a part of the Leidos team.”

Compelling Strategic and Operational Benefits

- Adds innovative capabilities in high growth areas: The addition of Dynetics represents an opportunity to grow in new, attractive segments, including hypersonics, space, and weapons solutions. In particular, Dynetics brings top programs in small glide munitions, hypersonics, and directed energy, which will be a complementary fit and growth driver within the Leidos Defense portfolio. The enhanced diversification of products and services will enable Leidos to capitalize on new opportunities for growth.
- Expands rapid prototyping and secure agile manufacturing & systems integration capabilities: Dynetics’ rapid prototyping and secure agile manufacturing and systems integration capabilities will complement Leidos’ current ability within the LInC to further enhance innovation and help customers achieve their goals. Specifically, Dynetics’ prototyping expertise spans radars, air vehicles, weapons, c-UAS systems, space, and avionics. Through the transaction, Leidos will gain more than 350,000 square feet of production space.
- Bolsters footprint in strategic Huntsville location: Dynetics’ location in Huntsville builds on Leidos’ current presence in this strategically important city. Dynetics’ Huntsville headquarters provides close proximity to key customers and a strong campus environment with co-located engineering, manufacturing and test capabilities. The talented team at Dynetics also brings deep and well-established customer and community connections.
- Expands relationships with existing customers: Dynetics brings strong customer relationships that will build on Leidos’ existing relationships, including with the U.S. Army, Defense Intelligence Agency (DIA), Defense Advanced Research Projects Agency (DARPA), National Aeronautics and Space Administration (NASA), U.S. Army Rapid Capabilities and Critical Technologies Office (RCCTO) and United States Special Operations Command (SOCOM). This will provide an opportunity for Leidos to grow its opportunity space with current customers, particularly in Huntsville.
- Enhances Talent to Provide Value for Customers: With the addition of Dynetics’ more than 1,000 engineers and 1,000 technical specialists, Leidos will have greater technical expertise and talent that will benefit its collective customers. The transaction will unite two highly skilled workforces with a strong commitment to serving customers and communities and solving problems.
Dr. Patti Dare has joined Raytheon as the Huntsville Site Director and Strategic Solutions Program Area Director (PAD). Dr. Dare will provide senior-level leadership for growth and execution for Raytheon in Huntsville.

Dare will further develop Raytheon’s local mission and strategy, provide oversight for all of the company’s Huntsville site activities, and be an ambassador for the local Huntsville community.

Dare is uniquely positioned for this leadership role with senior level experience in the Huntsville region for the over 14 years. Prior to joining Raytheon, Dare worked for Boeing, leading several strategic capture efforts within the strategic missile deterrence business and program management roles. Prior to Boeing, Dare worked for Lockheed Martin as the Program Director in various capacities leading programs, captures, strategic alignments, business development, strategy, and operations. She also has prior experience within business development and program management for Honeywell International and Davidson Technologies, Inc., as their Chief Operating Officer.

Dare is based at Raytheon on Jan Davis Drive in Cummings Research Park.

Dr. Denny Smith, Calhoun Community College Director of Testing & Assessment, recently completed the Community College Policy Fellows Program (CPFP). He was one of 14 Alabama community college administrators to complete the program along with 13 Mississippi community college administrators.

The CPFP is a 10-month professional development initiative jointly sponsored by the Mississippi Community College Board and the Alabama Community College System and directed by Tyson Elbert of AdvocacyBuild, LLC. The curriculum focuses on four national program pillars: policy, leadership, networking, and advocacy. Comparative elements of both state systems are highlighted throughout the program year as well.

“This program provides community college officials the opportunity to advocate for policy initiatives that help best serve our students,” Smith said. “I appreciate my supervisor Dr. Wilson, Vice President of Student Services, and Dr. Burke, Calhoun Interim President, allowing me the opportunity to be part of this outstanding program.”

Flourish, a full-service, Huntsville-based marketing and public relations firm, recently hired two employees, doubling its workforce.

Alex Hendrix has joined Flourish as account manager, having served most recently as the assistant general manager of Homewood Suites in Huntsville, and has been an active member of the music and events community for the past five years. Juggling roles as a singer-songwriter, executive producer of Downtown Huntsville’s Women in Music Weekend and show host of Know Huntsville’s web series Alex Tries, she is passionate about promoting local business and culture.

Presley Price is joining Flourish as account coordinator, and is a soon-to-be graduate of the University of North Alabama (UNA) where she studied communications, public relations and marketing in communications and technology. Most recently, she’s served as the media relations associate for the Northwest Alabama Regional Airport and while in school, acted as president for Lion Public Relations (Lion PR), the North Alabama Public Relations Council student chapter at UNA.

Megan Nivens-Tannett founded Flourish in 2018, and said both roles were filled to accommodate the continued growth the firm is experiencing, due in part to the thriving economic development in North Alabama and the desire for businesses to remain competitive alongside that growth.

“The broad, yet robust range of skillsets and expertise that both Alex and Presley bring to our team is so timely and exciting,” said Nivens-Tannett. “North Alabama is... continued on page 24
At IBERIABANK, we are deeply committed to the revitalization of the Madison community. In the past few years, we have been involved with financing a number of high profile redevelopment projects, including The Avenue Madison, which are advancing our community and helping to revitalize the downtown economy.

At IBERIABANK, we believe strongly in supporting the communities we serve through lending, volunteering and philanthropic giving.

We thank Madison for allowing us to be part of the community and will continue to do our best to make this city a great place to live, work and play!

The Avenue Madison is the latest addition to the growing downtown Madison community. The collection of 190 loft apartments and 10,000 square feet of ground floor retail space offers an urban living experience that is unique to this area.

With stylish details, modern comforts, and open spaces this residence offers you a life less ordinary. Add to that a pedestrian friendly neighborhood and all the amenities downtown Madison provides, and you get city living at its best.
experiencing such massive growth and we’re thrilled to be following that same trend in partnerships that are helping our local businesses thrive.”

Huntsville/Decatur award-winning marketing agency Red Sage has announced two new Marketing Coordinators.

**Trevor Malone** is a North Alabama native and earned his Bachelor of Arts degree in Communication and Information Sciences from the University of Alabama with a major in Public Relations. Malone most recently worked as the Communications Coordinator with Constellium in Muscle Shoals, Ala. While there, Malone helped define and deliver internal communications to more than 1,300 plant employees. Malone also helped implement new strategies for improving employee engagement including digital signage and onsite gate greet opportunities.

“I am thrilled to join the innovative and reputable team at Red Sage and grow my knowledge and skills as a marketer,” said Malone. “The opportunity to contribute to an already cutting-edge company is exciting for me and my future.”

**Taylor Wiggs** earned his Bachelor of Arts degree in English Literature & Creative Writing from Rhodes College in Memphis, Tennessee in 2018. While at Rhodes, Taylor served as the Editor-in-Chief of *The Sou’wester*, published fiction in various literary journals, and gained valuable work experience through marketing and communications internships. After graduating, he worked in book sales and marketing in Memphis before joining the team at Red Sage.

“I’m excited to have the opportunity to work with the excellent team at Red Sage. The agency’s excellent regional reputation and growing reach position it uniquely among its peers,” said Wiggs. “I look forward to jumping in.”

**Lance Johnson** has joined Baron as a Content Marketing Specialist. In this role Johnson will produce marketing materials to promote Baron’s weather products for both digital and traditional platforms.

Johnson moved to Huntsville from Boise, ID in 2010. In his time in the Tennessee Valley he has also worked at WHNT, Huntsville City Schools and 3-GIS. Johnson graduated from the University of Montana with a degree in Radio and Television Production.

**Kristina Hendrix** is the Dynetics Director of Corporate Communications, was named a Certified Protocol Officer by The Protocol School of Washington. The Protocol School of Washington is accredited by the Accrediting Council for Continuing Education & Training and is listed by the U.S. Department of Education. Hendrix is a graduate of a five-day comprehensive training that provided expert instruction, guided exercises and coaching that provides a thorough foundation in the fundamentals of operational protocol in business, government, and internationally.

“Our company has grown immensely and we have visitors joining us from various backgrounds. I am glad that Dynetics saw fit to make this a priority for me so we can appropriately engage with our guests,” said Hendrix.

Hendrix has strategic communication experience with the Department of Defense, NASA, and private industry. She holds a bachelor’s degree in public relations from the University of Alabama, graduating Cum Laude, and a master’s degree in journalism with an emphasis in strategic communications from the University of Memphis. She is Accredited in Public Relations.

Bradley Arant Boult Cummings LLP has hired two new attorneys for the firm’s Huntsville office. Collin Keller and Hunter Pearce are the newest associates, and Bradley also added 15 other new associates across its offices.

“We are very pleased to welcome two new associates to Bradley in Huntsville,” said Bradley Huntsville Office Managing Partner Frank M. Caprio. “As we continue to grow our team, the addition of these attorneys will help us continue to deliver exceptional service to our clients in key practice areas.”

**Collin Keller** is a member of the Corporate and Securities Practice Group. He received his J.D. (magna cum laude) from the University of Alabama School of Law, where he served as managing editor of the Alabama Law Review and as a senator for the Student Bar Association. He received his Bachelor of Arts (summa cum laude) from Auburn University.

**Hunter Pearce** is a member of the Litigation Practice Group. He received his J.D. from the University of Alabama School of Law, where he served as editor-in-chief of the Alabama Law Review. He clerked with the U.S. District Court for the Middle District of Alabama, serving Chief Judge W. Keith Watkins and Senior Judges Myron H. Thompson and W. Harold Albritton III. He received his B.A. from Auburn University. As an undergraduate, he served as a legislative intern for former U.S. Sen. Jeff Sessions.

**Kim Moody** is Executive Coordinator for IronMountain Solutions, supporting the Corporate Office and assisting with Community Relations.

Moody provides administrative support to the CFO and CEO of IronMountain management team. She is a native of Alabama and has worked as executive support and office coordinator for the past several years in the Huntsville area. She received a BS in Office Management from the University of Alabama and has a passion for the nonprofit /community relations sector. She looks forward to helping serve the Madison County/Huntsville area with her volunteer work.

She has been married to her husband Ron for 32 years, and they have two children — Allison, an attorney in Birmingham, and Brian, a local CPA. Moody has been a volunteer for many years for several nonprofits in the Huntsville area.

**Pat Simon** has joined the WAAY 31 News Team as co-anchor of the weekday morning news. He grew up in Louisiana and attended Louisiana State University. Simon was commissioned as an Army Officer where he served a combat tour of duty in Iraq and several numerous state emergency response missions. He is an experienced news anchor and reporter. His investigative pieces have garnered him two EMMY Award nominations. He is an excellent addition to WAAY 31 Morning News.
because of his field reporting experience during severe weather and vast knowledge of the military.

Marie Waxel has joined the WAAY 31 News Team as co-anchor of the weekday morning news. She is a South Carolina native and a graduate of Newberry College. Waxel is a veteran in the field, having reported as a Shoals Bureau reporter for several years before taking an anchor job in Louisiana.

Waxel is passionate about the military and their families because she is an Army wife. She received the Military Reporters & Editors (MRE) Journalism Award – TV (Small Market) in 2019 and an Alabama APME Award in 2013 for Best Hard News Feature. Waxel brings experience and credibility to WAAY 31 Morning News.

Caroline Klapp joined the WAFF 48 News team in November 2019 as a reporter and multimedia journalist. She grew up in the Dallas/Fort Worth area, and graduated from Texas Christian University with a degree in journalism in December 2016. Klapp recently moved to Huntsville from northern Michigan, where she worked as a web producer and later the weekend reporter. Klapp says her favorite part of reporting is getting to meet new people and tell their stories. And she’s excited for a break from the snow she had in Michigan, too. Caroline reports for WAFF’s morning news Monday through Friday.

Chamber Members: Send your company news to comms@hsvchamber.org

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To learn more, visit centerstatebank.com

National Bank of Commerce is now CenterState Bank.
17 graduate from Turner School of Construction Management

Turner Construction Company recently graduated 17 students from its Turner School of Construction Management (TSCM), a free program for small, disadvantaged, minority-owned, women-owned and veteran-owned businesses. Initiated in 1969, the program has become an opportunity for firms to improve their economic viability by enhancing their managerial, technical and administrative skills, as well as develop strategic business relationships throughout the industry. Today, the Turner School is offered in more than 30 of Turner’s offices nationwide. This is the first time the company has offered the program in Huntsville.

Throughout the eight-week course, Turner and its partners covered topics including accounting, insurance and bonding; bidding, estimating and procurement; scheduling and field operations; safety; lean processes; and more. ■

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Calhoun’s bass fishing team heads to National Championship

Two members of Calhoun’s Bass Fishing Team recently earned a slot in the 2020 Fishing League Worldwide (FLW) College Fishing National Championship. Michael Childers of Union Grove and Landon Nelson of Falkville placed 8th out of 216 teams at the YETI FLW College Fishing Tournament at Lake Hartwell presented by Costa, with a five-bass limit weighing 12 pounds and 1 ounce.

This tournament was the third and final regular-season qualifying competition for Southeastern Conference anglers and the final FLW College Fishing event of the 2019 season. The duo will compete in nationals February 26-28 in Leesburg, Fla.

“I am very proud of the Calhoun Bass Fishing Team. We compete against two and four-year schools from all over the country and we continue to do well every year,” said Meg Graham, Calhoun’s Bass Fishing Team Sponsor and Biology Instructor. “Last season we ranked 8th in the national ACA School of the Year standings. We are off to a great start again this year after competing in the FLW season opener at Lake Hartwell, Ga.”

“The College and administration are very supportive of our team and we receive a lot of great national exposure as the Calhoun Bass Fishing team continues to do well in their tournaments,” added Graham.

Visit HERE to learn more about the Calhoun Bass Fishing Team.

Huntsville voters approve school tax renewal by huge margin

Ninety-two percent approval — we’ll take it!

On December 10, Huntsville voters braved cold rain and snow to get to the polls for a special election on school funding. When all ballots were in, 4,970 people voted for the measure while 453 voted against it.

City leaders asked voters to approve a tax measure to iron out some school property taxes. Some were old, dating back to 1916, defining the school tax jurisdiction as “Huntsville, Madison County” and portions of Huntsville now extend into Limestone and Morgan counties. This vote ensures all who live in the Huntsville city limits will pay equally to support our public schools.

There are no new taxes. The school taxes still total 22 mills, same as before the vote.

Huntsville Mayor Battle thanked voters for approving the measure.

“A strong education system is paramount for a successful and thriving city, and this vote cleared the way for sustainable education funding to ensure Huntsville’s students have all the resources they need to be ready for college and careers.”

■ From AL.com reports

Join us for the State of the Schools

We continue to support public education by helping our members learn what’s happening in our schools. Please join us for our 2019 State of the Schools breakfast on Thursday, Feb. 13, at the Jackson Center.

We host this event in partnership with The Schools Foundation to showcase the mission, vision, and strategic goals for the future of public education across Madison County. This event brings together our business and education communities to highlight Pre-K through 12th grade education programs that are preparing students for long-term success in our region. During this event, you’ll hear updates from Superintendent Christie Finley of Huntsville City Schools, Superintendent Allen Perkins of Madison County Schools, and Superintendent Robby Parker of Madison City Schools.

Our business community is essential to the success of our public schools. Your support and partnerships help our students and teachers thrive! Register for the event on hsvchamber.org.”
Recent Events
HUNTSVILLE/MADISON COUNTY CHAMBER & DOWNTOWN HUNTSVILLE

2019 Redstone Update
On Wednesday, December 4, the Chamber was honored to host the 2019 Redstone Update. This sold-out event provided the community a glimpse into the ongoing projects of the 42,000 employees working on Redstone Arsenal. Our Redstone Update is comprised of two parts, beginning with morning briefings from the leaders of a handful of organizations on the installation. These briefings covered a wide variety of topics ranging from hypersonics to NASA’s Space Launch System to updates on the FBI campus.

Following the briefings, guests enjoyed a luncheon featuring LTG Edward Daly as keynote speaker. His speech highlighted Redstone Arsenal as an integral part of our community, having a total annual economic impact of $18 billion. With 13,000 acres still left to develop, Redstone Arsenal has room for growth as it continues to thrive. To that end, LTG Daly shared the Team Redstone Campaign Plan, created to successfully continue promoting and supporting the Tennessee Valley.

We’re so pleased to see Redstone Arsenal’s commitment to the community and continued growth as a federal center of excellence! If you missed the event, catch up on the indispensable work happening there and their plans for the future by heading to our website, and make sure to join us next year.

Amberly Ware
Government & Public Affairs Events Coordinator

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Employers Discuss Child Care Solutions to Help Workers

The high cost of child care keeps some parents from working. Alabama needs nearly 500,000 employees to fill the growing workforce by 2025, and creating more affordable solutions for child care could bring people back.

That was the topic we discussed on December 3 at the Jackson Center. The Huntsville/Madison County Chamber hosted a Child Care Summit with the Alabama Partnership for Children and Mazda Toyota Manufacturing USA, Inc.

Many employers attended, to talk about some of the challenges they hear from employees. Cost isn’t the only one. Many child care facilities are only open during the daytime, but not evenings or other times, making it hard for workers on second or third shift to secure care. Some child care companies also attended to participate in the discussion.

“With the growing economy it’s especially important knowing that we’re building the workforce, looking at schedules, challenges that might arise, and also for our companies to retain their workforce. Having adequate, high-quality child care for all is important,” Lydia Pennington of the Huntsville/Madison County Chamber said in an interview with WAFF 48 News.

We’ll continue to explore this topic. If you have ideas that could help the conversation, please email Lydia Pennington: lpennington@hsvchamber.org •
Alabama Legislative Update Breakfast
Friday, Jan. 24 • 7:30–9 a.m. • Jackson Center

State of the County Address
featuring
Chairman Dale Strong
MADISON COUNTY COMMISSION
Tuesday, Jan. 28 • Noon
VBC North Hall
2020 Small Business Networking Events*

Women Who Lead: Moving the Needle, January 21 @ the Chamber

Breakfast & Biz, January 28 @ Dave & Buster’s

C-Suite Series: Jeff Underwood, February 26 @ the Chamber

Business & Brews, February 27 @ Fractal Brewing Project

Chamber Night Out, March 19 @ Bad Axe Throwing

Breakfast & Biz, March 24 @ Stand Up Live

Women Who Lead: Woman-Owned Business Celebration, March 30 @ TBD

Business & Brews, April 23 @ The Brass Tap

C-Suite Series: Sameer Singhal, May 7 @ CFD Research

Chamber Night Out, May 14 @ Hyatt Place Huntsville/Research Park

Wine Down with Women Who Lead, June 17 @ Ruth’s Chris Steak House

Chamber Night Out, June 18 @ Dave & Buster’s

Register for our upcoming events: cm.hsvchamber.org/events *dates subject to change

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### 2020 Professional Development Training

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<td><strong>Deciphering Cybersecurity Law in Alabama</strong> (5 Pitfalls to Avoid)</td>
<td>January 16</td>
<td>@ the Chamber</td>
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<td><strong>Make Your Content Go Further Workshop</strong></td>
<td>January 21</td>
<td>@ the Chamber</td>
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<tr>
<td><strong>Advanced Excel Part 1</strong></td>
<td>January 30</td>
<td>@ the Chamber</td>
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<td>February 20</td>
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<td><strong>Marketing for Business Growth</strong></td>
<td>March 17</td>
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<tr>
<td><strong>Google Docs and Sheets</strong></td>
<td>March 19</td>
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<td><strong>Basic Excel Part 1</strong></td>
<td>April 16</td>
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<td><strong>AIDT Leadership Skills I</strong></td>
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<td><strong>Excel Pivot Tables</strong></td>
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Register for our upcoming events: [cm hsv chamber org events](#)  
*dates subject to change*
Huntsville/Madison County Chamber

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initiatives online Jan 2020

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2019 CHAMBER HOLIDAY OPEN HOUSE

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